



KERMIT LYNCH  
WINE MERCHANT

1605 SAN PABLO AVE.

BERKELEY, CA 94702-1317

510 • 524-1524

FAX 510 • 528-7026

WWW.KERMITLYNCH.COM

- NEW ARRIVALS
- GIFT GIVING MADE EASY
- PRE-ARRIVAL 2007 RHÔNES

OPEN • TUESDAY-SATURDAY 11 A.M. TO 6 P.M.

CLOSED • SUNDAY & MONDAY

DECEMBER 2009

PRESORTED FIRST CLASS  
U.S. POSTAGE

**PAID**

SAN FRANCISCO, CA  
PERMIT NO. 11882

RETURN SERVICE REQUESTED

---

# SPECIAL HOLIDAY HOURS WITH KERMIT LYNCH

OPEN SUNDAY, DECEMBER 20  
& MONDAY, DECEMBER 21  
11 A.M.—6 P.M.

**T**O ENSURE THAT YOU have enough wine for the holidays, we'll be open extra hours in late December. As an added attraction, Kermit will make a point of being in the store from 4 to 6 p.m. on Sunday the 20th and Monday the 21st to chat, sign his books and new CD, and talk wine with you.

During those two days, and two days only, we will have a special "Inspiring Thirst Sampler" that will include six classic Kermit Lynch wines and a copy of his book *Inspiring Thirst*. The publisher is preparing a paperback edition, so we can offer the beautifully realized hardcover (with lovely versions of Gail Skoff's great wine photos) at a special price, \$24.95 down from \$40. The paperback edition is bound to be done on cheaper paper stock, meaning the photographs will not be as dazzling as they are in hardbound. If you come in Sunday or Monday, Kermit will sign it and sell it at only \$19.95.

Details of the Inspiring Thirst Sampler will be announced on our blog at [blog.kermitlynch.com](http://blog.kermitlynch.com) and through our email list. If you're not on the list, go to [kermitlynch.com](http://kermitlynch.com) and click *subscribe*. See you then!



## HOLIDAY SAMPLER

**O**NCE AGAIN, WE ARE DOING our best to make holiday gift giving easy on you. Choose from our various gift Samplers, or give a gift certificate, or why not a signed book from Kermit? Do you have friends on your list who deserve to know more about us?

We start you off with a Sampler chock full of bargain wines. At the Sampler discount you will be paying only \$12.00 a bottle for fine French and Italian imports.

PER BOTTLE

2007 ALSACE <i>BLANC</i> • KUENTZ-BAS. . . . .	\$12.95
2008 BORDEAUX <i>BLANC</i> • CHÂTEAU DUCASSE . . . . .	14.95
2007 BOURGOGNE <i>BLANC</i> "CHARDONNAY" • LA SOEUR CADETTE . . . . .	14.95
2007 VIN DE PAYS D'OC <i>ROUGE</i> • CHÂTEAU FONTANÈS . . . . .	12.00
2007 CORBIÈRES <i>ROUGE</i> • DOMAINE DE FONTSAINTE . . . . .	12.95

---

---

2008 COTEAUX DU LANGUEDOC “LOU MASET”	
DOMAINE D’AUPILHAC . . . . .	\$14.95
2007 VOUVRAY SEC • DIDIER CHAMPALOU . . . . .	17.95
2007 VIN DE TABLE ROUGE “LA GRAMIÈRE”	
DOMAINE DE LA GRAMIÈRE . . . . .	17.95
2007 CHINON “BEAUMONT” • CATHERINE & PIERRE BRETON . . . . .	19.95
2006 BANDINELLO • VILLA DI GEGGIANO . . . . .	18.00
2008 TAVEL ROSÉ • CHÂTEAU DE TRINQUEVEDEL . . . . .	16.95
2006 MONTAGNE-SAINTE-ÉMILION • CHÂTEAU TOUR BAYARD . . . . .	19.95

*Normally \$193.50*

SPECIAL SAMPLER PRICE **\$144**  
*(a 25% discount)*



## ITALIAN GIFT BOX

**O**VER THE PAST COUPLE MONTHS, our staff and customers alike have been thrilled about the tremendous values to be found in our Italian section. Our Italian selections boast a quality and typicity that is rare at such low prices. In this Sampler, we have reds, whites, and a sparkling wine coming from the regions of Piedmont, Tuscany, Veneto, and Friuli. Discover Kermit Lynch Italian wines for yourself or introduce a friend to our imports. At our Sampler price the average price per bottle is \$12.00.

PER BOTTLE

2007 DOLCETTO “I’PARI” • GUIDO PORRO . . . . .	\$14.95
2006 CHIANTI CLASSICO • VILLA DI GEGGIANO . . . . .	24.00
2008 PINOT GRIGIO • LA VIARTE . . . . .	16.00
NV PROSECCO DI CONEGLIANO BRUT • SOMMARIVA . . . . .	13.95
2008 BIANCO DI CUSTOZA • CORTE GARDONI . . . . .	12.95
2006 BARBERA DEL MONFERRATO “ROSSO PIETRO”	
CANTINE VALPANE . . . . .	14.00

*Normally \$95.85*

SPECIAL SAMPLER PRICE **\$72**  
*(a 25% discount)*

---

---

## DOMAINE JOGUET SAMPLER

**S**OME OF YOU REMEMBER the U.S. wine scene when there were no Cabernet Francs from Chinon or Bourgueil on the shelves. It wasn't that far back in time. Things changed when Kermit drove to Chinon to meet Charles Joguet.

Now we have added reds from Pierre & Catherine Breton, Domaine de la Chanteleuserie, and Domaine Bernard Baudry to our Loire portfolio, perhaps the best buys in Great Red Wine on the market today.

Here is your chance to sample at a reduced Sampler price Joguet's top three vineyards from two great vintages. The Varennes du Grand Clos, by the way, is the famous Franc de Pied bottling from ungrafted vines. Either taste them to see if you want more, or put them in your cellar for future gratification.

PER BOTTLE

2005 CHINON "CLOS DU CHÊNE VERT" . . . . .	\$45.00
2005 CHINON "CLOS DE LA DIOTERIE" . . . . .	45.00
2005 CHINON "LES VARENNES DU GRAND CLOS" FRANC DE PIED	42.00
2006 CHINON "CLOS DU CHÊNE VERT" . . . . .	42.00
2006 CHINON "CLOS DE LA DIOTERIE" . . . . .	42.00
2006 CHINON "LES VARENNES DU GRAND CLOS" FRANC DE PIED	37.00

*Normally \$253*

**SPECIAL SAMPLER PRICE \$190**

*(a 25% discount)*



## COLLECTOR'S SAMPLER

**A**LL TOO OFTEN WE EQUATE a good value with something that is inexpensive. Value means bang for your buck regardless of how many bucks you spend. With that in mind, here is a Sampler that is bound to please even the most discerning palate. Six bottles of great wine at a great price; add these wines to your own cellar or get friends started on collecting for themselves. This Sampler will be a welcome addition to any wine buff's collection.

PER BOTTLE

2006 SAVIGNY-LES-BEAUNE "SERPENTIÈRES" 1ER CRU	
PIERRE GUILLEMOT . . . . .	\$35.00
2006 SAINT-VÉРАН "LES POMMARDS" • ROBERT-DENOENT . . . . .	32.00
2005 VIN DE PAYS DE L'HÉRAULT ROUGE • GRANGE DES PÈRES . . . . .	78.00

---

---

2006 CONDRIEU • DOMAINE FAURY . . . . .	\$60.00
2006 CÔTE RÔTIE • PATRICK JASMIN . . . . .	60.00
2003 BAROLO “VIGNA SANTA CATERINA” • GUIDO PORRO . . . . .	39.00

Normally \$304

SPECIAL SAMPLER PRICE **\$228**  
*(a 25% discount)*



## MAGNUMS

**D**ECEMBER IS UPON US, so remember our large-bottle formats, perfect for the season of gathering. Nothing sparks a celebration like a big bottle on the table!

PER BOTTLE

2005 CHINON “CLOS DE LA DIOTERIE” • CHARLES JOGUET . . . . .	\$93.00
2006 CHÂTEAUNEUF-DU-PAPE “LA CRAU” • VIEUX TÉLÉGRAPHE . . . . .	150.00
2007 CHÂTEAUNEUF-DU-PAPE “LA CRAU” <i>BLANC</i> VIEUX TÉLÉGRAPHE . . . . .	130.00
2005 CHÂTEAUNEUF-DU-PAPE “BRUSQUIÈRES” • CHARBONNIÈRE . . . . .	115.00
2005 CHÂTEAUNEUF-DU-PAPE VV • CHARBONNIÈRE . . . . .	115.00
2005 CHÂTEAUNEUF-DU-PAPE “PERDRIX” • CHARBONNIÈRE . . . . .	99.00
2006 GIGONDAS • DOMAINE LES PALLIÈRES . . . . .	72.00
2005 GIGONDAS • DOMAINE LES PALLIÈRES . . . . .	80.00
2004 GIGONDAS • DOMAINE LES PALLIÈRES . . . . .	74.00
2004 CÔTE RÔTIE • PATRICK JASMIN . . . . .	125.00
2003 CÔTE RÔTIE • PATRICK JASMIN . . . . .	125.00
2002 CÔTE RÔTIE • PATRICK JASMIN . . . . .	113.00
2005 CHASSAGNE-MONTRACHET “EN REMILLY” • BRUNO COLIN . . . . .	164.00
2005 CHASSAGNE-MONTRACHET “LES VERGERS” • BRUNO COLIN . . . . .	164.00
2005 POUILLY-FUISSÉ “CLAUDE DENOGENT” ROBERT-DENOGENT . . . . .	90.00
2004 POUILLY-FUISSÉ “LES CARRONS” • ROBERT-DENOGENT . . . . .	103.00
2002 POUILLY-FUISSÉ “LES CARRONS” • ROBERT-DENOGENT . . . . .	134.00
2006 MEURSAULT-BLAGNY “LA GENELOTTE” DOMAINE DE CHERISEY . . . . .	154.00
2006 PULIGNY-MONTRACHET “HAMEAU DE BLAGNY” DOMAINE DE CHERISEY . . . . .	154.00

---

---

—PRE-ARRIVAL OFFER—

# NORTHERN RHÔNE

by Dixon Brooke

**A**T KLWM WE ARDENTLY LOVE the pure Syrahs of the northern Rhône. We think it is the greatest, most diverse collection of *terroirs* for Syrah in the world, and despite the miniscule acreage, the prices remain more than correct. Everyone knows by now that 2007 was a fabulous vintage in the Rhône Valley and certainly not one to be missed from these top addresses.

## DOMAINE CLAPE

Three generations of Clapes continue their tradition in Cornas with great pride. Vintage 2007 at Cornas offers depth, concentration, and fine tannins. This is true Cornas at its best. It also tastes of integrity, a Clape trademark. Kermit brings in ancient Clapes once in a while from the '70s and '80s—to “educate the staff,” as he puts it—and what an education. The wine also shows timelessness—what was, still is.

2007 CORNAS . . . . . \$972.00 PER CASE  
2007 CORNAS “RENAISSANCE”. . . . . \$636.00 PER CASE

## THIERRY ALLEMAND

Thierry’s simple philosophy—spending all his time in his vines growing perfect fruit, then aging the fermented juice without manipulation or sulfur in *barriques* until bottling—produces some of the purest, most expressive, noblest Syrah in the world today. The 2007s are gems, and older vintages collectors’ treasures.

2007 CORNAS “CHAILLOT”. . . . . \$876.00 PER CASE  
2007 CORNAS “REYNARD”. . . . . \$1056.00 PER CASE

## PATRICK JASMIN

Patrick is yet another traditionalist (would you expect anything else?), and we are proud to represent the few holdouts who remain true to the traditional style of grape-growing and wine-making in the northern Rhône. Witness here the ripe, roasted fruit of the vintage along with the trademark floral overtones of Côte Rôtie. If you like them old, this will be a long-lived wine.

2007 CÔTE RÔTIE . . . . . \$636.00 PER CASE

*Half-payment due with order; balance due upon arrival.*

---

---

# BEAUJOLAIS

*by Dixon Brooke*

## 2008 MORGON “CÔTE DU PY” JEAN FOILLARD

Every year Foillard brings us a flawless Côte du Py, always one of the best three or four Beaujolais of the vintage. The purity and sensuality of a Foillard Morgon is a beautiful thing to behold. If this wine doesn't convert the most die-hard of anti-Beaujolais fanatics, nothing will, and if it doesn't, well, I pity their ungrateful leaden palates. A handful of vigneronns represent a pendulum swing countering the gallons of plonk that have damaged the reputation of a major wine region. But we ask only that you try our producers' wines for their undeniable deliciousness.

**\$34.00** PER BOTTLE

**\$367.20** PER CASE

## 2007 MORGON “CUVÉE MARCEL LAPIERRE” MARCEL LAPIERRE

Marcel, our fearless leader in Morgon, produces a small quantity of this special cuvée, but so far only in certain vintages. It is from his oldest vines (over one hundred years), mostly from the Côte du Py, aged longer, and released later than the domaine's flagship Morgon bottling. This is a more serious, more structured, more intense expression of the Morgon *terroir*, and it needs a few years in the bottle or an hour in a decanter to get its mojo working.

**\$42.00** PER BOTTLE

**\$453.60** PER CASE

## 2008 CÔTE-DE-BROUILLY • NICOLE CHANRION

I can't speak highly enough about the indefatigable Nicole Chanrion and her fabulous Beaujolais. One of the things we value at KLWM is consistency, and Nicole has proven over the years that she knows what it takes to put a great wine in bottle every year, regardless of the vagaries of Mother Nature. She finds a way. The 2008 is a masterpiece, a more statuesque Côte-de-Brouilly than the comparatively delicate 2007. Gamay grown in the blue granite of this Côte ages well, too, really well. I always put down extra bottles to age after I enjoy the new bounty. With age a Rhône-like spiciness emerges.

**\$19.95** PER BOTTLE

**\$215.46** PER CASE

---

---

# BURGUNDY

by Dixon Brooke

## 2007 BOURGOGNE PASSETOUTGRAIN DOMAINE ROBERT CHEVILLON

I love the way this wine combines the qualities we search for in good Beaujolais and good red Burgundy. You'll find the unpretentious, hedonistic Gamay fruit and the more refined, more discreet pleasure of Burgundian Pinot Noir. The blend is a wine easy enough to enjoy at any moment with or without food and at the same time a wine serious enough to pair with hearty dishes like *coq au vin*, *boeuf bourguignon*, or wild game birds. It offers the best of both worlds, and lest you've forgotten, it is vinified by one of the true Burgundian masters.

**\$24.00** PER BOTTLE      **\$259.20** PER CASE

## 2007 BOURGOGNE ROUGE • DOMAINE LUCIEN BOILLOT & FILS

We recently offered Pierre Boillot's full range of 2007 red Burgundies on pre-arrival, and we hope you got in on the fun. Our first shipment of Pierre's Bourgogne *rouge* just arrived, and it makes a great introduction to this domaine's house style. It is a blend of fruit from vineyards in Gevrey-Chambertin and Volnay, and while the Gevrey is dominant, the Volnay adds finesse both aromatically and on the palate. Again, you have the best of both worlds, the masculinity of Gevrey and the femininity of Volnay, all in one bottle of well-priced Pinot Noir, and that is worth your attention.

**\$28.00** PER BOTTLE      **\$302.40** PER CASE

## 2007 MOREY-SAINT-DENIS "EN LA RUE DE VERGY" • DOMAINE RÉGIS BOUVIER

The acreage around the village Morey-Saint-Denis is quite distinguished, boasting a formidable concentration of *grand cru* vineyards. To generalize, the Morey style is somewhere between Chambolle and Gevrey, broader-shouldered than Chambolle but livelier and brighter than Gevrey. Bouvier applies his talent aptly in this great Morey vineyard, his only holding in the appellation. Every year he ages it a little longer in barrel than his other cuvées, and it is always well worth the wait. It is a Burgundy to enjoy now or hold for three to five years to achieve additional aromatic complexity and roundness of tannin.

**\$49.00** PER BOTTLE      **\$529.20** PER CASE

---



---

# SAVOIE TREASURES

by Dixon Brooke

## 2008 CHIGNIN • A. ET M. QUENARD

The first trip I took with Kermit this past summer was pretty epic in its scope. We started in Chablis and worked our way down through Burgundy, the Mâconnais, and Beaujolais before stopping in Savoie on our way to Italy, where we did a big circle from Piedmont to the Veneto to Tuscany to the Ligurian coast. We tasted a lot of great wines, so it wasn't necessarily an easy job for Michel Quenard's little white wine—a mountainside Jacquère from the village of Chignin—to make a lasting impression. But it did. Michel works hard and he aims to please. This little Chignin is as fresh a country quaffer as you'll find, with a touch less sparkle and a bit more juicy white peach than his Aymes bottling, and it begs immediate consumption. It might even freshen your outlook.

**\$18.95** PER BOTTLE

**\$204.66** PER CASE

## 2008 CHIGNIN-BERGERON “LES TERRASSES” A. ET M. QUENARD

Same appellation as the above wine, totally different grape. It's hard to imagine two white grapes more different than Jacquère and Bergeron (the latter being the local name for Roussanne), yet these are both from the infinitesimal village of Chignin. Jacquère gives a pale-colored, low-alcohol, lively wine. Bergeron gives a golden-colored, ripe, and honeyed wine that is capable of aging. This particular bottling is from old vines planted on terraces built into the mountainside behind the Quenard winery. It is extremely complex in aroma and flavor (I'll spare you my five adjectives for each) and destined for fine things at table.

**\$29.00** PER BOTTLE

**\$313.20** PER CASE

## 2008 CHIGNIN MONDEUSE “VIEILLES VIGNES” A. ET M. QUENARD

Here is another Chignin, but this time a red one. “Mondeuse” is the name of the grape, which is genetically related to Refosco in northern Italy. It also vaguely resembles Syrah. Quenard works an old-vine parcel and ages the wine in old wooden *foudres*. It is dark brick in color with red fruits, tobacco, and sweet spices on the nose. I love the evolution on the palate—it starts commendably round and ripe, then the trademark tannin kicks in, bites, and wakes you up, then a soft, caressing finish. That's rare, folks.

**\$28.00** PER BOTTLE

**\$302.40** PER CASE

---

---

# THE MANY FACES OF PINOT BLANC

by Dixon Brooke

**I**N THE HANDS OF TALENTED wine growers, I love Pinot Blanc, which finds its way into some of my favorite eclectic, under-the-radar white Burgundies such as Guilletot's Savigny *Blanc* and Chevillon's Nuits-Saint-Georges *Blanc*. For my palate, some of the most exciting expressions of the grape come from Alsace, no doubt thanks to the plethora of Pinot "Blanc" available to them. Read on.

## 2008 PINOT BLANC "BARRIQUES" DOMAINE OSTERTAG

This beauty from André Ostertag is a quartet of Pinots, combining traces of Pinot Auxerrois, Pinot Gris, and the *jus blanc* of Pinot Noir with the most *blanc* of Pinots. André is one of the Pinot masters of France, even if he doesn't live in Burgundy. He ages this wine in Burgundian barrels and it is fully dry, fleshy, and pure class, with a stimulating interplay between creamy and nervy impressions.

**\$24.00** PER BOTTLE      **\$259.20** PER CASE

## 2008 PINOT BLANC "VIEILLES VIGNES" MEYER-FONNÉ

Félix Meyer has a similar strategy for his old-vines Pinot Blanc in terms of the blend, but he raises the wine in large wooden *foudres* for a more traditionally Alsatian take on the grape. A beautiful wine with smoky minerality, bright acidity, and a supple texture, this makes my short list of versatile whites to always have on hand. I also believe it is one of our best values in white wine.

**\$17.95** PER BOTTLE      **\$193.86** PER CASE

## 2008 PINOT BIANCO • LA VIARTE

Giulio Ceschin at La Viarte is a purist when it comes to varietals, so this is a straight-up Pinot Bianco. La Viarte's vineyards were carved out of a mountain-side on the Italian/Slovenian border by Giulio's father and have their own unique microclimate. Giulio prefers to raise his Pinot Bianco in stainless steel, going for a clean, precise expression. His 2008 is very fresh and also fleshy, with a grind on the white pepper mill. It is delicious with Italian antipasti—can't you feel your mouth water a bit imagining this with some freshly sliced salumi and dry ricotta?

**\$16.00** PER BOTTLE      **\$172.80** PER CASE

---

---

# ITALY

by Dixon Brooke

## 2008 LANGHE NEBBIOLO • SILVIO GIAMELLO

This bottling from Silvio Giamello is really a baby Barbaresco. It is made from fruit entirely sourced in the Barbaresco appellation. Silvio selects and vinifies apart certain batches that show more forward character, bottling them separately. That way we get to enjoy and preview the new vintage while the remainder of the Barbaresco sits in *botti* in his cellar in Piedmont slowly maturing.

**\$17.50** PER BOTTLE      **\$189.00** PER CASE

## 2005 BAROLO “LAZZAIRASCO” GUIDO PORRO

Kermit and I visited Guido this past summer, and I’ve never been so impressed during a cellar tasting of young Barolo from cask. It can be a tough customer, but at Guido’s place it always comes around. His 2007s were already so charming I couldn’t believe it. After the barrel tasting, it is always a pleasure to shift to the older, bottled wine, where you see the full picture. The 2005 vintage made quite an impression, and we quickly put some on a boat Berkeley-bound. This is the real thing, textbook Barolo, almost as rare today as true claret. Drink it now after several hours in the decanter or lay it away for as long as you can wait. And the price is not a typo.

**\$39.00** PER BOTTLE      **\$421.20** PER CASE

## 2006 CHIANTI CLASSICO “RISERVA” VILLA DI GEGGIANO

The Bandinelli brothers produced a very classy reserve wine in 2006, an observation that would come as no surprise if you had dined with Andrea and Alessandro at their villa in Tuscany. They run a class A operation from stem to stern. Geggiano ages their best Sangiovese in wood in a tiny, vaulted cellar beneath their 16th-century villa near Siena. This produces their Chianti Riserva, which in 2006 is quite rich and sumptuous with a killer texture, the tannins fine yet gripping. Geggiano’s Riserva is delicious upon release, thanks to the extended bottle aging it has already received in their cellars, but we recommend continuing to age some in your cellars for maximum reward. If you buy a case, drink a bottle a year.

**\$29.00** PER BOTTLE      **\$313.20** PER CASE

---

---

# VALUES OF THE MONTH

by Dixon Brooke

## 2007 MÂCON-VILLAGES • HENRI PERRUSSET

Henri Perrusset is a rarity in the sea of *cooperatives* and *négociants* who dominate the Mâcon market today. Mâcon can be special, can show personality and character. Perrusset farms a few small parcels of hillside vines in the northernmost slice of Mâconnais limestone. We are proud to represent small French farmers like him. These days, our purchases literally keep them in business, as the French government would just as soon regulate them out of existence. We often hear the complaint that Henri's Mâcon is a little more expensive than some of the other Mâcons available, but just remember that you make a choice when you purchase this wine—it supports a way of life and a tradition of agriculture that the United States itself is rightly starting to re-embrace as it recognizes the damage done by agribusiness. But we wouldn't even ask you to make the choice if we didn't think the wine was worth every cent and more. No, we think this is a worthy bottle of white Burgundy and we're confident you'll agree.

**\$16.95** PER BOTTLE      **\$183.06** PER CASE

## 2008 VIN DE PAYS DES COLLINES RHODANIENNES “SYRAH” • PHILIPPE FAURY

Philippe Faury's vineyards are located in the northern fringe of Syrah country in the Rhône Valley, near the town of Ampuis. Faury is a Syrah specialist known for his outstanding Saint Joseph *rouge*, and his Syrah has a character similar to the wines of nearby Côte Rôtie. These are Syrahs of great finesse, loaded with perfume. Out of nowhere, Philippe presented us with this Vin de Pays, made from a few of his vineyards just outside the Saint Joseph appellation. We were awed but not at all surprised by the quality, the pure pleasure, of this gorgeous bottle of wine. This is a very strong contender for Value of the Year in red wine from KLWM.

**\$19.95** PER BOTTLE      **\$215.46** PER CASE

### KERMIT LYNCH WINE MERCHANT—TERMS AND CONDITIONS

*All wines purchased from Kermit Lynch Wine Merchant are deemed sold in California and title passes to the buyer in California. We make no representation relative to the customer's right to import wine into his/her state. In placing an order, the customer represents to Kermit Lynch Wine Merchant that he/she is at least 21 years of age and the person to whom delivery will be made is at least 21 years old.*

---