



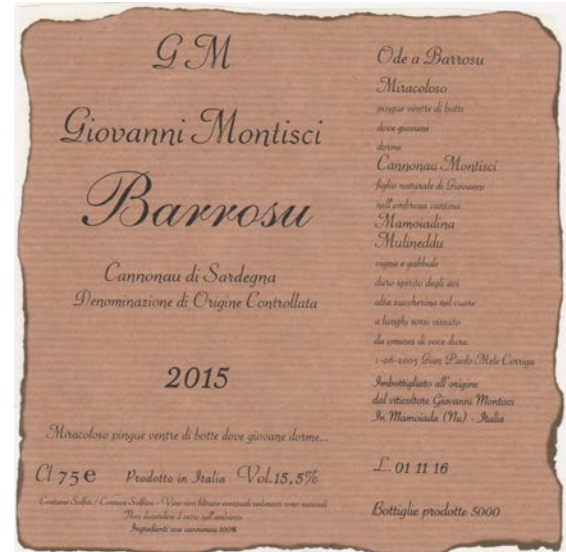
## GIOVANNI MONTISCI

Country: Italy  
Region: Sardinia  
Appellation(s): Cannonau di Sardegna, Vino da Tavola  
Producer: Giovanni Montisci  
Founded: 2003  
Annual Production: 725 cases  
Farming: Organic

Cannonau (aka Grenache) is grown all over Sardegna, but the town of Mamoiada, in the heart of the island’s mountainous interior, could be considered one of its *grand cru* sites. Planted at dizzying altitudes on soils of sandy decomposed granite, the grape finds a grandiose expression that channels Barolo while rivaling, in its own way, the finest Grenaches from Châteauneuf or Priorat.

With a mere two hectares of vines and a radically artisanal approach to his craft, Giovanni Montisci has established himself as one of Mamoiada’s foremost ambassadors. Unsatisfied in his job as a mechanic, he turned his full attention to cultivating tiny vineyard plots inherited from his wife’s family, ultimately bottling his first wine from the 2004 vintage. He has since earned a cult-like following for his powerful and distinctive Cannonaus from organically farmed old vines grown up to 650 meters elevation. The chilly nights here allow for slow and steady ripening, preserving precious acidity and favoring rich, complex wines perfumed of wild fruit, flowers, Mediterranean herbs, and spices—a truly compelling translation of this extreme *terroir*, which shines alongside the hearty local cuisine of Sardegna’s mountains.

Giovanni’s wines are the product of his painstaking attention to detail, from the meticulous work among his ancient *alberello*-trained vines to the gorgeous Quintarelli-inspired labels adorning each bottle. All of his wines, including the fleshy dry Moscato and deep, vinous Cannonau rosato, are fermented spontaneously, aged in neutral wood, and bottled unfiltered and unfiltered with minimal SO<sub>2</sub>. “Barrosu”, his flagship Cannonau, perfectly embodies the rugged beauty of these mountainous highlands, while the Riserva “Franziska”, from 85-year-old vines, displays astonishing finesse for such a potent, structured red—proof that Sardegna is capable of much, much more than the simple quaffer.



<u>Wine</u>	<u>Blend</u>	<u>Vine Age</u>	<u>Soil Type</u>	<u>Vineyard Area*</u>
Biancu “Modestu”	Moscato	60 years	Sandy granite, clay	.7 ha
Rosato “Barrosu”	Cannonau	60 years	Sandy granite, clay	N/A
Cannonau di Sardegna “Barrosu”	Cannonau	60 years	Sandy granite, clay	.7 ha
Cannonau di Sardegna “Barrosu” Riserva “Franziska”	Cannonau	85 years	Sandy granite	.7 ha

\* “ha”=hectares; one hectare equals roughly two and a half acres



## GIOVANNI MONTISCI (continued)

### VITICULTURE / VINIFICATION

- Harvested by hand, sorted in the vineyard
- Fermentation with indigenous yeasts
- Fermentation in 1000L tanks
- Wines are neither fined nor filtered

#### **Biancu “Modestu”:**

- Grapes macerate for 5 days on skins
- Wine ages 6 months in 225L barrels (no new oak)
- Full malolactic fermentation
- Wine is vinified dry
- “Modestu” means “modest”—in contrast with the “Barrosu” (see below)

#### **Rosato “Barrosu”:**

- Grapes macerate for several hours on skins
- Wine ages 6 months in 225L barrels (no new oak)
- Full malolactic fermentation
- “Barrosu” is a local expression for somebody who is brash or arrogant

#### **Cannonau di Sardegna “Barrosu”**

- Fermentation lasts 20-30 days
- Wine ages 1 year in 1500 and 2000L Slavonian oak *botti*
- “Barrosu” is a local expression for somebody who is brash or arrogant

#### **Cannonau di Sardegna “Barrosu” Riserva “Franzisca”**

- Fermentation lasts 20-30 days
- Wine ages 2 years in 1500 and 2000L Slavonian oak *botti*
- Wine is named for Giovanni’s wife Francesca (Franzisca in local dialect)