



KERMIT LYNCH  
WINE MERCHANT

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SAN FRANCISCO, CA  
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RETURN SERVICE REQUESTED

- **VALUE OF THE MONTH**
- **CHRISTMAS MADE EASY**
- **2001 BAROLO PRE-ARRIVAL**

OPEN • TUESDAY-SATURDAY 11 A.M. TO 6 P.M. CLOSED • SUNDAY & MONDAY

DECEMBER 2005

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— VALUE OF THE MONTH —

2004 **VIN DE TABLE**  
**DU VAUCLUSE ROUGE**

**DOMAINE LEYDIER**

**I** HAVE HEARD IT SAID NOW AND AGAIN here and there by some so-and-so or another that you can tell a Kermit Lynch wine by the way it tastes. And yet I pride myself on the unparalleled diversity of my selections. Our Château d'Epiré tastes nothing like our Roulot Bourgogne *blanc*. Our Sancerres taste like Sancerre, and our Chablis defines the appellation.

Tasting this new red Rhône, however, I can see how one might be tempted to say that it displays certain characteristics that make it unmistakably a Kermit Lynch selection. Our import strip, for example. And it is cloudy. No, no, just kidding, folks. It is clearly, however, not trying to be limpid. You can actually see a bunch of stuff in the wine with your own eyes. And when you sniff it, well, it has not been 100% domesticated. Let's call it a noble savage. It is mouth-filling and seems to stain your palate with Rhôness, and the Syrah puts its best fruit forward. Nothing is off or out of balance. Yesiree, we always aim for that. And in terms of value, it is as good as Rhône reds with better-known labels that cost several times more. If you are one of those label buyers we hear so much about, stay away from this one. Everything good about this wine is inside the bottle, except the price.

Leydier is the proprietor of Domaine de Durban, whose vines are up in the hills between Gigondas and Beaumes-de-Venise. Durban is celebrated for an incomparable Muscat, but you will see that they make delicious reds, too.

The 2004 vintage has plenty of aroma and stuffing to it. There's a dash of black pepper and the lovely tannin provides a thrill, too.

**\$8.95** PER BOTTLE      **\$96.66** PER CASE

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— BACK IN STOCK —

**BRUT ROSÉ**  
**CHAMPAGNE PAUL BARA**

**\$48.00** PER BOTTLE      **\$518.40** PER CASE

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# MORE SOUTHERN REDS

## 2003 SAINT CHINIAN “CAUSSE DU BOUSQUET” MAS CHAMPART

You are soon going to see the arrival of Faraud’s 2003 Gigondas, which has an intense nose of what the French call *torréfaction*. That must be the source of our word *torrid*. When speaking of wine, it usually means an aroma of roasting coffee beans, but Faraud’s 2003 smells more like roasted thyme and rosemary. In fact, a lot of southern reds show some *torréfaction*.

At the Champarts’, however, on August 16, 2003, it rained! No drought at their place, so the vines were not stressed and their 2003 is atypical of the vintage.

Twenty-five percent Mourvèdre with a bright, almost black color and an incredibly seductive aroma. The palate is fresh as can be and sensuously shaped.

**\$24.95** PER BOTTLE      **\$269.46** PER CASE

## 2003 PATRIMONIO ROUGE “CARCO” ANTOINE ARENA

An immense red from Corsica. I’ve never met a wine like it. It has loads of fruit and so much more. There is an animal note, a stony quality, and that floral/wild herb perfume the Corsicans call the *maquis*. The palate is grandiose, brimming with flavor. You chew it. It is an exciting, rare beast with lotsa soul and lotsa *cojones*.

**\$32.00** PER BOTTLE      **\$345.60** PER CASE

## 2003 VACQUEYRAS • DOMAINE DE LA CHARBONNIÈRE

Vacqueyras is on the road between Gigondas and Beaumes-de-Venise, an area that has fulfilled a lot of dreams for me. Everything looks and smells good around there. I consider our two producers the best of the appellation, and each loves the efforts of the other.

Charbonnière was super-successful in 2003. The nose has great character, the color is dark and lovely in the glass, the palate rounded and deep with richly textured tannins. This is a perfect winter wine.

**\$23.00** PER BOTTLE      **\$248.40** PER CASE

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— PRE-ARRIVAL OFFER —

## 2001 BAROLO “LAZZAIRASCO”

### GUIDO PORRO

**T**HE WINE SPECTATOR recently featured 2001 Barolos and judged almost every wine the zone produced. There, with a score of 93 points, surrounded by all the chic Barolo superstars (the Maserati and cashmere set), was our own Guido Porro. *Hey Guido, don't touch that price.*

Let's look at the other wines that scored 93 points. There's one at \$90, several at over \$100 . . . We're talking per bottle, folks. Or how about you splurge on the one at \$160 per bottle? It received a 93, too. Now look to the bottom of the page for Porro's price, *per case*.

My sales staff assures me that some of you will question whether a Barolo so cheap I mean reasonably priced could be good. If you still think price is a guarantee of quality, you may leave the room. Or, if you'd feel better paying \$160 per bottle, you can stay . . . And here, let me unroll the red carpet.

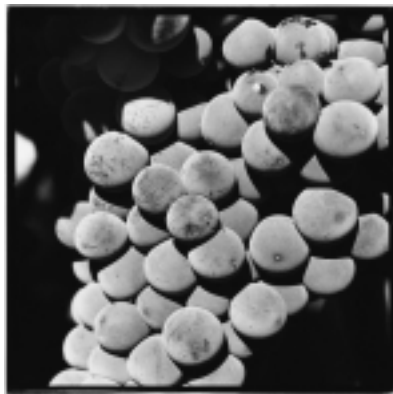
Porro's 2001 overflows with Barolo character. It is an amazing wine from a don't-miss-it vintage. Ripeness permeates it, which is especially apparent when you get to the rich, luscious tannins. I cannot remember such perfect tannins in any other Barolo vintage. And the ripeness also gives the wine a spiciness that adds a lot to the pleasure of the aftertaste.

This is the finest great wine value in a long time.

**\$378.00** PER CASE

*Pre-arrival terms: Minimum six-bottle order.*

*Half-payment due with order, balance due upon the wine's arrival.*



© Gail Skoff

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# ORGANIC WINES FROM THE PIEDMONT

## 2004 ALDO MARENCO

**M**ARENCO'S ORGANIC WINES are beautifully vinified up in the hills above Dogliani. They are aged in mid-sized oak casks, which seems to refine them and open up the aromas.

I say refined, but only because I cannot find a better word. The oak aging seems to round out and deepen the interest of the wines. The rusticity of the Dolcetto and Barbera is not "refined" out of them.

In fact, I could tout Marengo's wines as *Water-Glass Reds for Connoisseurs*. A visit to his farm and winery takes me back to my earliest trips to the Piedmont, before new oak and one-hundred-dollar bottles, when a bowl of white truffles might sit on the table alongside the salt and pepper. While the work, the tastings, were always conducted with wineglasses, afterwards I might find myself up at the kitchen table enjoying some homemade salami and a glass of Dolcetto or Barbera. The sausage might be sliced with the vintner's pocketknife and the wine poured into a water glass. My kind of moment. It was not a comment on the wine's quality. Such unselfconsciousness, simplicity, and down-to-earthness taught me what wine is really about: it makes eating and discourse more pleasant.

## 2004 DOLCETTO "BRIC"

My definition of Dolcetto would start with the words *fresh* and *pretty*. Marengo's Bric is lean, dry, medium-bodied, more tightly knit than the Suri below.

**\$9.95** PER BOTTLE      **\$107.46** PER CASE

## 2004 BARBERA "PIRONA"

Marengo's Barbera is our best-selling Italian red these days, which is explained by its quality and price.

**\$9.95** PER BOTTLE      **\$107.46** PER CASE

## 2004 DOLCETTO "SURI"

Ripe, round, expansive, with a lovely Cassis-like aftertaste.

**\$12.50** PER BOTTLE      **\$135.00** PER CASE

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# CHRISTMAS MADE EASY

by Jodie Arey

**Y**OU DON'T EVEN HAVE TO COME IN. Our classy gift certificates can be ordered in any denomination you want and we'll send them wherever you want. Call us at 510.524.1524 or fax 510.528.7026.

Our new Pallières baseball cap (\$19.95) uses the beautiful colors from the label.

We have olive oil, jams, lavender honey, mustard, corkscrews, a selection of wine and food books, or have you considered giving wine? We have gift boxes for one, two, three, six, or twelve bottles.

Kermit and the staff collaborated to find a perfect "Meet KLWM" twelve-bottle sampler, then he put some of his favorites into a six-bottle gift sampler.

## THE "MEET KLWM" GIFT SAMPLER

PER BOTTLE

2004 LANGUEDOC BLANC • CHÂTEAU LA ROQUE . . . . .	\$14.95
2003 PINOT BLANC • KUENTZ-BAS . . . . .	13.95
2003 SAVENNIÈRES • CHÂTEAU D'ÉPIRÉ . . . . .	16.00
2004 BANDOL ROSÉ • DOMAINE DE TERREBRUNE. . . . .	22.50
2003 DOLCETTO D'ALBA • GUIDO PORRO . . . . .	14.95
2002 CHIANTI CLASSICO • CANONICA A CERRETO . . . . .	14.95
2003 CAHORS • CLOS LA COUTALE . . . . .	12.00
2001 CHÂTEAUNEUF-DU-PAPE • LES CLEFS D'OR . . . . .	27.50
2003 CHINON "PETITES ROCHES" • CHARLES JOGUET . . . . .	17.50
2003 RASTEAU • CHÂTEAU DU TRIGNON . . . . .	17.00
2001 LE CARIGNAN • DOMAINE D'AUPILHAC . . . . .	22.00
2003 CUVÉE RÉSERVÉE • SAINT MARTIN DE LA GARRIGUE . . . . .	11.50

NORMALLY \$204.80

20% DISCOUNT **\$164.00**

## KERMIT LYNCH SIGNATURE COLLECTION

PER BOTTLE

2003 ZIND • DOMAINE ZIND-HUMBRECHT. . . . .	\$21.50
2004 CÔTE DE BROUILLY • CHÂTEAU THIVIN . . . . .	17.50
2003 GIGONDAS • LES PALLIÈRES . . . . .	28.00

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2003 BANDOL ROUGE • DOMAINE TEMPIER . . . . . \$30.00  
2000 BAROLO “LAZZAIRASCO” • GUIDO PORRO . . . . . 29.00  
2002 GEVREY-CHAMBERTIN “ETELOIS” • DOMAINE MAUME . . . . 47.00

NORMALLY \$173.00

10% DISCOUNT **\$155.00**

*(The recipient will find a description of each wine selection in the sampler.)*

## A POSTER IS A LASTING GIFT

**N**O EXPENSE WAS SPARED in the paper quality or photo reproduction, and our poster is suitable for framing. *Free shipping.* Tell us where to mail it, or take it home in its shipping tube.



KERMIT LYNCH  
WINE MERCHANT

**\$20.00 PER POSTER**

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# GIFTS CLOSE TO OUR HEARTS

## *INSPIRING THIRST*

by Kermit Lynch

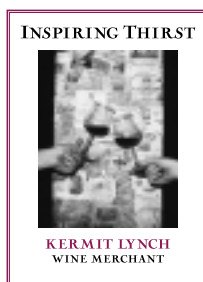
“A blockbuster of a book.”

ROBERT RICHMAN, *NEW YORK SUN*

“Educates as much as it entertains.”

*PUBLISHERS WEEKLY*

SIGNED HARDCOVER **\$34.00**



## *ADVENTURES ON THE WINE ROUTE*

by Kermit Lynch

“My favorite book about wine.” JIM HARRISON

“I enjoyed it more than any other

wine book I have read.” ROALD DAHL

SIGNED PAPERBACK **\$16.00**

*The new French edition is also available at \$19.95*

## *WINE FROM THE HEART DVD*

A soulful documentary about a calendar year at La Tour Vieille at Collioure. Compare to *Mondovino* or *Sideways* for enlightenment.

**\$25.00**

## EVERYBODY LOVES BIG BOTTLES!

### GIGONDAS • LES PALLIÈRES

2001 MAGNUMS . . . . .	\$64.00
2001 JEROBOAMS . . . . .	180.00
2001 METHUSELAHS . . . . .	320.00
2003 MAGNUMS . . . . .	60.00
2003 JEROBOAMS . . . . .	168.00
2003 METHUSELAHS . . . . .	295.00

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